

## PARTS BULLETIN

No: 3-24

12-06-24

### **Subject: PRE-SEASON PARTS ORDERS FOR 2024/25 SEASON**

Our Pre-Season Order (**PSO**) programme for the 2024/25 Seeding Season will commence in Jul so that delivery of these orders will be late 2024 & early 2025. PSOs allow Dealers to order spare parts early with a higher discount rate than Weekly or Daily orders.

If more than 100 items are required, Dealers are asked to place the remaining items on another Sales Order with a note “**PSO No2**” in the notes section.

PSOs will only be processed on a **max of 2 orders**. If your PSO contains more than 200 items, email these items to Ausplow Parts who will manually enter them on the end of your PSO No2 order.

Orders - **PSOs are to be received between 1Jul – 30 Sep24**

- Received via the web store portal and labelled “**PSO**” in the notes section, which is located below customer reference section.

Shipment - **Late 2024 & Jan/Feb 2025**

- To be **collected within 2 weeks** of order completion notification.
- Dealers are to advise their **Preferred Dispatch Month in the notes section**, see below for payment terms.
- Shipped on a Dealer nominated freight account, pick up or possibly sent with a new **3 frame machines only**.

Value - **Minimum order value \$15,000 DNP**

Discount - **30% off RRP**

Terms - **28 Feb25 for orders with a Preferred Dispatch Month **Oct or Nov24**  
**60 days** for orders with a Preferred Dispatch Month **Dec24 onwards****

#### **Please Note:**

1. PSO's dispatched earlier than the Preferred Dispatch Month will retain their original payment terms.
2. **See PSO & WSO Allowable Parts List (dated 12 Jun24) that lists only those parts that qualify for PSO & Weekly Stock orders.**

Tim Jobson  
Parts Manager