

AUSPLOW FARMING SYSTEMS

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PARTS BULLETIN No. 8-16

21-09-16

Subject: PRESEASON PARTS ORDERS FOR 2016/17 SEASON

We invite Dealers to take advantage of our Preseason Order programme for the 2017 Seeding Season. Preseason Orders give Dealers the opportunity to ensure availability of spare parts at times that best suit their requirements. Preseason Orders also offer a direct financial benefit to allow Dealers to compete more strongly on early customer orders, for wear-parts in particular.

Details of the programme are set out below:

PRESEASON ORDERS

In line with general industry practice, this will be a single order per branch, with one or two deliveries (subject to stock availability) prior to the season.

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| Orders - | Single order to be received by 30 th November 2016.
To be received via web store portal and labelled PSO in the notes section, which is located below customer reference. |
| Shipment - | During January & February 2017 (with machines where possible, otherwise by Dealer nominated method). |
| Discount - | 30% of RRP |
| Terms - | 60 Days from end of month (due end of March/April 2017) |

NOTE:

The above applies to normal spare parts which includes; individual DBS tine, coulter, Easitill and Ausplow deep ripper components, and Multistream wear parts.

The preseason order program excludes Machine Upgrades, Wing Extensions, Special Options, Coulter Kits, Air-Kits, Liquid Kits, Tine Assemblies, Seeding Units, and Camera Kits. These items will be sold at less 20% and are subject to production capacity.

Carl Myers
Parts Manager

AUSEEDER DBS - MULTISTREAM - EASITILL
www.ausplow.com.au

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