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PARTS BULLETIN No: 5-22 14-06-22

Subject: Pre-Season Parts Orders for 2022/23 Season

Our Pre-Season Order (PSO) programme for the 2022/23 Seeding Season will commence in Jul so that delivery of these orders will be in 2022 & early 2023. PSOs allow Dealers to order spare parts early with a higher discount rate than Weekly or Daily orders.

If more than 100 PSO items are required on a single order, Dealers are asked to place the remaining items on another Sales Order with a note "**PSO #2**" in the notes section. Note: PSOs will only be processed on a max of two orders.

Orders - PSOs are to be received between 1Jul - 30 Sep22

 Received via the web store portal and labelled "PSO" in the notes section, which is located below customer reference section.

Shipment - Late 2022 & Jan/Feb 2023

- To be **collected within two weeks** of order completion notification.
- Dealers are to advise their **Preferred Dispatch Month**, iaw payment terms.
- By Dealer nominated freight acct, pick up or possibly with a new 3 frame machines only.

Value - Minimum order value \$15,000 DNP

Discount - 30% off RRP

Terms - **28 Feb23** for orders with a Preferred Dispatch Month **Oct or Nov22 60 days** for orders with a Preferred Dispatch Month **Dec22 onwards**

PSO's dispatched earlier than the Preferred Dispatch Month will retain their original payment terms.

See Parts Bulletin 4-22 for a list of parts that qualify for PSO and Weekly Stock orders.

Tim Jobson Parts Manager