AUSPLOW FARMING SYSTEMS

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PARTS BULLETIN No. 4-17

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Subject: PRE-SEASON PARTS ORDERS FOR 2017/18 SEASON

We invite Dealers to take advantage of our Pre-season Order programme for the 2018 Seeding Season. Pre-season Orders give Dealers the opportunity to ensure availability of spare parts at times that best suit their requirements. Pre-season Orders also offer a direct financial benefit to allow Dealers to compete more strongly on early customer orders, for wear-parts in particular.

Details of the programme are set out below:

PRE-SEASON ORDERS

In line with general industry practice, this will be a single order per branch, with one or two deliveries (subject to stock availability) prior to the season.

Orders - Single order to be received by 30th November 2017.

To be received via web store portal and labelled **PSO** in the notes section, which is located below customer reference.

Shipment - During January & February 2018 with machines where

possible (only single or 3 frame machines), otherwise by

Dealer nominated method.

Discount - 30% of RRP

Terms - 60 Days from shipment (Generally due March/April 2018)

NOTE:

The above applies to normal spare parts which includes; individual DBS tine, coulter, Easitill and Ausplow deep ripper components, and Multistream wear parts.

The pre-season order program <u>excludes Machine Upgrades</u>, <u>Wing Extensions</u>, <u>Special Options</u>, <u>Coulter Kits</u>, <u>Air-Kits</u>, <u>Liquid Kits</u>, <u>Tine Assemblies</u>, <u>Seeding Units</u>, <u>Camera Kits</u>, <u>and Tow Hitch Kits</u>. These items will be sold at less 20% and are subject to production capacity. Some items may be excluded at Ausplows discretion.

Carl Myers

Parts Manager