AUSPLOW FARMING SYSTEMS

6 Davison Road, Jandakot 6164 PO Box 5010, South Lake 6964 Western Australia Ph: (61 8) 9417 8877 Fax: (61 8) 9417 8878 e-mail: ausplow@ausplow.com.au

PARTS BULLETIN No. 4-11

09-11-11

Subject: PRE-SEASON PARTS ORDERS FOR 2011/12 SEASON

We invite Dealers to take advantage of our Pre-Season Order programme for the 2012 Seeding Season. Pre-Season Orders give Dealers the opportunity to ensure availability of spare parts, at times that best suit their requirements. Pre-Season Orders also offer a direct financial benefit, to allow Dealers to compete more strongly on early customer orders, for wear-parts in particular.

Details of the programme are set out below;

PRE-SEASON ORDERS

In line with general industry practice, this will be a single order per branch, with one or two deliveries (subject to stock availability), prior to the season.

Orders - To be received by 30th November 2011

Shipment - During January & February 2012. (with machines where

possible, otherwise by Dealer nominated method)

Discount - 30% of RRP

Terms - 60 Days from end of month (due end of March/April 2012)

NOTE: The above applies to normal spare parts and accessories, but does not include upgrades, or special options, which continue to be subject to production capacity and with a discount of 20%.

Mike Kilroy

Parts Manager