

AUSEEDER DBS • MULTISTREAM • EASITILL

6 Davison Road, Cockburn Central WA 6164
PO Box 5010, South Lake WA 6964
T +61 (0) 8 9417 8877
F +61 (0) 8 9417 8878
E ausplow@ausplow.com.au
www.ausplow.com.au

PARTS BULLETIN No: 3-21 18 Jun2021

## Subject: PRE-SEASON PARTS ORDERS FOR 2021/22 SEASON

Our Pre-Season Order (PSO) programme for the 2021/22 Seeding Season will commence in Jul so that delivery of these orders will be in 2021 & early 2022. PSOs allow Dealers to order spare parts early with a higher discount rate than Weekly or Daily orders.

If more than 100 PSO items are required on a single order, then Dealers are asked to place the remaining items on another Sales Order (SO) with a note "PSO #2" in the notes section. Note: PSO will only be processed on a max of two SOs.

## Orders - PSOs are to be received between 1Jul – 30 Sep21

• Received via the web store portal and labelled "**PSO**" in the notes section, which is located below customer reference.

## Shipment - During Late 2021 & Jan/Feb 2022

- To be **collected within two weeks** of order completion.
- Dealers are to advise **preferred collection month** iaw payment terms.
- Dealer nominated freight acct, pick up or possibly with new 3 frame machines only.

Value - Minimum order value \$15,000 DNP

Discount - 30% off RRP

Terms - 28 Feb22 for orders dispatched in Oct & Nov21

60 days for orders dispatched from Dec21 onwards

<u>PSOs & Weekly Stock Orders Include:</u> Individual Tine parts and regular stocked/wear parts for DBS, Multistream & Easitill. <u>Phasing Cylinders</u> now included.

PSOs & Weekly Stock Orders Exclude: Machine Upgrades, Wing Extensions, Non Phasing Hydraulic Cylinders, Hydro Motors, Sprockets, Special Options, Coulter Assy & Kits (Hub Assy), Air Kits, Primary/Sec Stand Pipes & Heads, Liquid Kits/Suzi Coils, Tine Assemblies, Seeding Unit Assy, Lighting Kits, Camera Kits, Tyres & Rims, Tow Hitches & Tongues, Jacks, Wheel Adjusters, Cables & Cable Kits, Axles & Hub Assys, Other Assemblies and Manufactured Parts.

Tim Jobson Parts Manager