

**AUSEEDER DBS • MULTISTREAM • EASITILL** 

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## PARTS BULLETIN No. 3-20

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## Subject: PRE-SEASON PARTS ORDERS FOR 2020/21 SEASON

Our Pre-season Order (PSO) programme for the 2020/21 Seeding Season will commence in Jul so that delivery of these orders will be in 2020 & early 2021. PSOs allow Dealers to order spare parts early with a higher discount rate than Weekly or Daily orders.

If more than 100 PSO items are required on a single order, then Dealers are asked to place the remaining items on another Sales Order (SO) with a note "**PSO #2**" in the notes section. Note: PSO will only be processed on a max of two SOs.

- Orders PSO are to be received between 1Jul 30 Sep20.
  - Received via the web store portal and labelled "**PSO**" in the notes section, which is located below customer reference.

## Shipment - During Late 2020 & Jan/Feb 2021

- Dealer nominated freight acct, pick up or possibly with new 3 frame machines only.
- To be collected within two weeks of order completion.
- Dealers are to advise preferred month of collection iaw payment terms.
- Value Minimum order value \$15,000 DNP.
- Discount 30% off RRP
- Terms 29 Jan2021 for orders dispatched up to end of Nov2020. 60 days from shipment for orders dispatched from Dec2020.

<u>PSOs and Weekly Stock Orders include:</u> Multistream, Individual DBS Tine, Coulter, Easitill - DT components and wear parts. Also <u>Phasing Cylinders</u> now included.

<u>PSOs and Weekly Stock Orders exclude</u>: Machine Upgrades, Wing Extensions, Wing Folding Hydraulic Cylinders, Special Options, Coulter Kits, Air-Kits, Liquid Kits, Tine Assemblies, Seeding Units, Lighting Kits, Camera Kits, Tow Hitch Kits, Machine Tyres/Rims, Risers/Air Tubes, Drawbar Tongues and major assemblies.

Tim Jobson Parts Manager