

AUSPLOW FARMING SYSTEMS

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PARTS BULLETIN No. 3-18

03-09-18

Subject: PRE-SEASON PARTS ORDERS FOR 2018/19 SEASON

We invite Dealers to take advantage of our Pre-season Order programme for the 2019 Seeding Season. Pre-season Orders give Dealers the opportunity to ensure availability of spare parts at times that best suit their requirements. Pre-season Orders also offer a direct financial benefit to allow Dealers to compete more strongly on early customer orders, for wear-parts in particular.

Details of the programme are set out below:

PRE-SEASON ORDERS

In line with general industry practice, this will be a single order per branch, with one or two deliveries (subject to stock availability) prior to the season.

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| Orders - | Single order to be received by 30 th November 2018.
To be received via web store portal and labelled PSO in the notes section, which is located below customer reference. |
| Shipment - | During January & February 2019 with machines where possible (only single or 3 frame machines), otherwise by Dealer nominated method. |
| Value - | Minimum order value \$15,000 DNP. |
| Discount - | 30% of RRP |
| Terms - | 60 Days from shipment (Generally due March/April 2019) |

NOTE:

The above applies to normal spare parts which includes; individual DBS tine, coulter, Easitill and Ausplow deep ripper components, and Multistream wear parts.

The pre-season order program excludes Machine Upgrades, Wing Extensions, Hydraulic Cylinders, Special Options, Coulter Kits, Air-Kits, Liquid Kits, Tine Assemblies, Seeding Units, Lighting Kits, Camera Kits, and Tow Hitch Kits. These items will be sold at less 20% and are subject to production capacity. Some items may be excluded at Ausplows discretion.

Carl Myers
Parts Manager

AUSEEDER DBS - MULTISTREAM - EASITILL
www.ausplow.com.au

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