

AUSPLOW FARMING SYSTEMS

6 Davison Road, Jandakot 6164 PO Box 5010, South Lake 6964 Western Australia
Ph: (61 8) 9417 8877 Fax: (61 8) 9417 8878
e-mail: ausplow@ausplow.com.au

PARTS BULLETIN No. 9-10

25-10-10

Subject: PRE-SEASON PARTS ORDERS FOR 2010/11 SEASON

In a difficult year, when many owners may defer replacing their existing machines, the requirement for repair parts may increase more than normal. Availability of Spare Parts stock will be essential for Dealers to satisfy this need.

Our Pre-Season Order system gives Dealers the opportunity to ensure availability of spare parts, at times that best suit their requirements. Pre-Season Orders also offer a direct financial benefit, to allow Dealers to compete more strongly on early customer orders, for wear-parts in particular.

Details of the programme are set out below;

PRE-SEASON ORDERS

In line with general industry practice, this will be a single order per branch, with one or two deliveries (subject to stock availability), prior to the season.

Orders -	To be received by 30 th November 2010
Shipment -	During January & February 2011. (with machines where possible, otherwise by Dealer nominated method)
Discount -	30% of RRP
Terms -	60 Days from end of month (due end of March/April 2011)

NOTE: The above applies to normal spare parts and accessories but does not include upgrades, or special options, which continue to be subject to production capacity and with a discount of 20%.

Mike Kilroy
Parts Manager

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